



Tradecos

YOUR 
FRUITFUL
SOLUTION





30 YEARS OLD-HISTORICAL REVIEW



**BEGINNING OF TROPICAL
FRUITS COMMERCIALIZATION
IN THE DOMESTIC MARKET
PINEAPPLE IMPORTER.**

1992



**BRAZILIAN OFFICE
OPENING**

2002

2006



CHILEAN OFFICE OPENING
EXPO OF NATIONAL FRUIT
PRODUCTION (ARGENTINA &
CHILE)
TO THE WORLD GROWING
SUPPLY IN
THE DOMESTIC MARKET.

2009



**PANAMA OFFICE
OPENING**

2010



ENTRY TO THE JAPANESE MARKET
SUPPLYING HIGH QUALITY PRODUCTS
AND COMPLYING WITH PROCESS
SAFETY STANDARDS

2018



**SPAIN OFFICE
OPENING**

**OWN PLANT OPENING
FOR BLENDING AND
REPACKING**

2022





TRADECOS IN NUMBERS



32 YEARS



98.000 TONS



33 COUNTRIES



250 CUSTOMERS



30 SUPPLIERS



47 EMPLOYEES



33 COUNTRIES SOLD



Argentina **16%**
Chile **15%**
Others latam **20%**
Central America **15%**
Southafrica **10%**
Usa **8%**
China **4%**
Japan **3%**
Brazil **3%**
German **3%**
Others **3%**





PRODUCTS

5
LINES

IQ
JUICES
PUREES
BLENDS
GRAPE JUICE - WINE

439
ACTIVE PRODUCTS



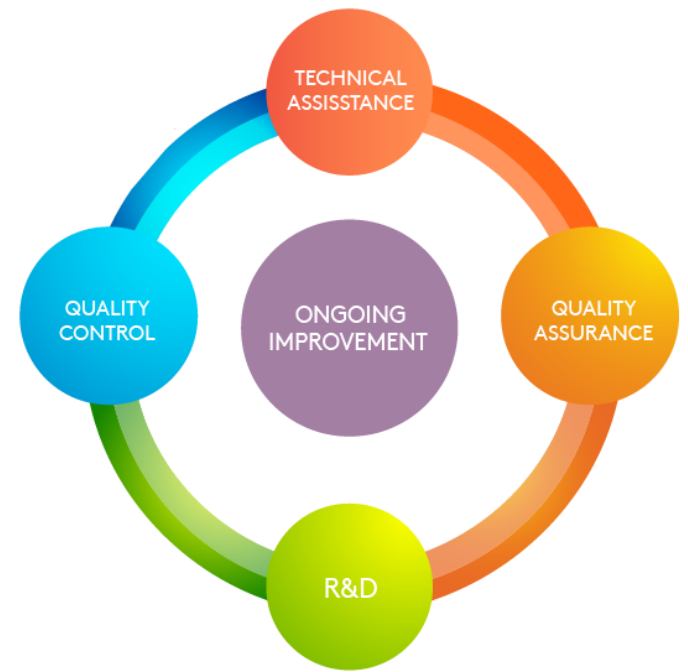
PRODUCTS

39 FRUITS AND
VEGETABLES AND
THEIR
COMBINATIONS
IN BLENDS





TECHNICAL DEPARTMENT



- ✓ System for selection, assessment and monitoring of processors
- ✓ Assessment and monitoring of products
- ✓ Technical assistance
- ✓ Claim management and action plan follow up
- ✓ R&D assistance , tailor made solutions

INTEGRAL SERVICE. ONGOING IMPROVEMENT



RD

Our professionals have an important experience in the beverage market

We can assist in:



NEW PRODUCTS/ PROCESSES

Working together with our producers



BEVERAGE MARKET TRENDS

The development of new formulas for clients (nectar/juices/drinks)



RE-FORMULATIONS / COST REDUCING

The evaluation of new products/ ingredients / packaging for our clients



SHELF LIFE / STABILITY TESTS



TROUBLESHOOTING





LOGISTICS

We handle more than 3250 Containers per year

Offers our customers products against season all year around.

Quick reaction capability. Offering integral supply solutions.



Provides clients with key information for the management and planning process of raw material demand.

Guarantees the supply to our customers in the different packaging presentations of more than 400 products.

Adopting digital technologies allow us to automate the operation tracking. This helps us to optimize resources, improving traceability, transparency and decision making based on data.

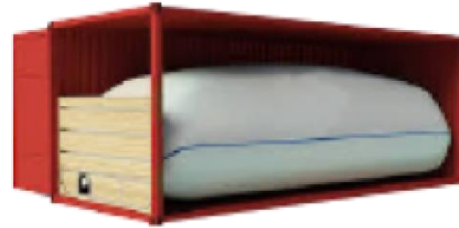




PACKAGING VERSATILITY

SUPPORT ON

1. Net weight adjustment
2. Manufacturer capacity
3. Stowage capacity
4. Availability
5. Special Requirements
6. Labeling





Tradecos

PLANTA
PROCESOS

BIENVENIDOS
WELCOME
BENVINDOS
ようこそ



BLENDING
&
PROCESS
STATION



BLENDING ROOM





**OUR
OWN
LAB**



CSR





AAAJ



Sponsorship of the first division
and youth categories
+ Support to the Foundation.





COMEDOR CATALINA



A community center that provides opportunities to families from vulnerable communities, founded in 2001. For more than 15 years we have been accompanying them with financing for food, human resources and a variety of projects. Focusing on the Potenciar con Alimentos Plan, we focus on optimizing the nutrition of children.



4

ALLIED INSTITUTIONS



63

BENEFICIARIES

People reached by our programs



16

TEAM

Volunteers in projects



20

VOLUNTEERS

People for spontaneous help



RED ALIMENTOS



#NadaSobra

Motivated by the spirit of the best use of food and transparency in management, Tradecos finds in Red de Alimentos a consonance with the values of the company: **"We are proud to be part of the Network for the management they do regarding to avoid throwing food. They represent a great model to follow with transparency in presentation of data and achievements"** are the words of Cristian Cohrs, director of the company.

Sponsoring Partners

+ Volunteer Programs
+ Annual Campaigns
+ Sponsorship

Nuestros Socios

Ellos son quienes confían en nuestra labor y apuestan por un Chile más solidario y sostenible

SOCIOS ESTRATÉGICOS



SOCIOS PATROCINADORES



78.038.540

Kilos of food and first-class items need purchased, rescued and donated from 2010 to date

437

NGOs

249.666

Beneficiaries

169.089

Tons of CO2 avoided since 2010 to the date (GreenLab-Dictuc study)

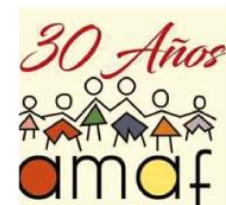
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Companies that support Red de Alimentos





AMAF



NGO that brings together educational institutions and soup kitchen in General Alvear, Mendoza province (Argentina).



4

NURSERY GARDENS



2

EDUCATIONAL INSTITUTIONS



200

FAMILIES



350

CHILDREN

=)

THANK YOU!